

CHRISTOPHER J. HASSON

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Personal Testimonial Letter

To Whom It May Concern:

Juergen Lauber


Johnson Electric Group acquired Saia-Burgess Electronics Holding AG in November 2005, including the Saia-Burgess Controls division ("SB Controls") where Juergen Lauber was the incumbent divisional director / Geschäftsführer. For the past seven years – up to Johnson Electric's divestment of the SB Controls business unit to Honeywell International Inc. in February 2013 – Juergen reported directly to me in my capacity as Executive Vice President of Johnson Electric Group.

As the Managing Director of SB Controls, Juergen performed exceptionally well in leading and developing the business unit through a challenging external operating environment that included the Global Economic Crisis in 2008-09. In addition to achieving significant improvements in sales and profits during his leadership tenure, the business successfully implemented a wide range of operational and business improvements that included numerous Gemba Kaizen/Lean manufacturing initiatives.

I consider Juergen to be a natural leader with high levels of personal drive and entrepreneurial instincts. He has deep understanding of the competitive, technological and customer dynamics of the continental European market for automation and controls. And through his clear strategic vision, hard work and strong personality, he also commanded the loyalty and respect of his management team.

If you require further information about Juergen, please do not hesitate to contact me.

Yours faithfully,



Chris Hasson

Hong Kong, 18 February 2013